**Capacity Building and Fundraising**

**A piece of paper with writing on it

AI-generated content may be incorrect.**

What are the challenges / what has worked for you? :

* Capacity to undertake fundraising – having dedicated resource to source funding
* Competition for funding is high
* Fundraising groups on Facebook
* Feedback from funders – this can help plan/develop bids [but isn’t always offered]
* Affordable workspace to generate income
* Diverse income streams / structure of organisation
* Managing assets can be a gap in grassroots organisations
* Too many organisations reliant on one source of funding – contracts ending may mean funding ends and the loss of a community resource
* Different layers of support required – may need infrastructure / governance / accounting for more grass-roots organisations
* Mixed economy of orgs – serve a more diverse eco-system

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* Fiscal sponsorship is ‘normal’ in the US
* Smaller organisations hosted by infrastructure orgs to provide governance and finance support
* Due diligence is shared with other organisations
* Is the system too complex to deliver all elements – e.g. policies / infrastructure focus takes away from delivery
* Showcasing successes
* Lived experience as part of co-design for funding means projects are well developed, relevant and help bring communities together

Capacity building – what do we need to do?

* [Organisations] can be hesitant to join forces at times
* Understanding opportunities and linking people up or stepping back
* [Supporting] working together to make a more cohesive whole
* Identifying existing networks and building where there are gaps
* Shared spaces/connecting organisations
* Reduced rates for community orgs
* Referrals onwards [to support other organisations]

Capacity building and fundraising are two sides of the same coin

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* Core cost support vs project support [seek funding for core costs to carry on delivery rather than create something new].
* Difficulty of demonstrating link between system change and what the organisation is delivering
* Competition for shared funds
* Over reliance on grants/trusts – what could be used/sold – assets
* Strategically inputting lived experience – reminueration – what is needed by each side and how can it be built
* Use of AI by organisations to enhance rather than produce applications
* Research and how to use it ethically and well
* Different ways of making applications and different formats [e.g. films]
* How do orgs receive feedback and why is it not always transparent? - [may try] warming up funders and getting yourself known

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What can the council offer that is not funding?

* Endorsements:
  + letters of support,
  + quality mark
* Capacity building – shared resources – e.g. policies and procedures
* Mentoring – perhaps through dedicated networks such as LBVN
* Co-production – moving at the speed of trust